

# SAMEEEKSHA

SMALL AND MEDIUM ENTERPRISES: ENERGY EFFICIENCY KNOWLEDGE SHARING



**14<sup>th</sup> Meeting**

**23 August 2018**

**ITC Sonar, Kolkata**





# SAMEEEKSHA

## Small and Medium Enterprises: Energy Efficiency Knowledge Sharing

- Platform for pooling the knowledge and experiences of various organizations that are engaged with the Indian SME sector.
- Enables like-minded organizations to coordinate and increase the impact of their activities in different areas in the SME sector.



# SAMEEEKSHA

- Provides a forum where representatives of small-scale industry interact with policy-makers, funding and development agencies, R&D institutions, academia, and others, in order to:
  - Highlight the needs of sector/cluster in regard to improving energy efficiency, reducing fuel costs, exploring alternate energy sources, and so on.
  - Point to possible options for exploring, developing, and introducing energy-efficient technologies and practices in the concerned industrial sector/cluster.
- <http://sameeksha.org/>

# MSME cluster- Eastern region

| State       | Cluster                             | Energy Consumption (toe) |
|-------------|-------------------------------------|--------------------------|
| Jharkhand   | Ranchi Refractory industries        | 7864                     |
| Jharkhand   | Chirkunda Refractory industries     | 23674                    |
| Jharkhand   | Dhanbad coke oven industries        | 208254                   |
| Jharkhand   | Ranchi clay-fired brick making      | 91574                    |
| Odisha      | Bargarh Rice Mill cluster           | 76737                    |
| Odisha      | Odisha Sponge Iron cluster          | 1049752                  |
| Odisha      | Bhubneashwat sea-food               | 5170                     |
| Odisha      | Balakati Brass industries           | 206                      |
| Odisha      | Ganjam rice mills                   | 1248                     |
| Odisha      | Behrampur rice mills                | 52                       |
| Odisha      | Balasore Plastic industries cluster | 2860                     |
| West Bengal | Asansol refractory industries       | 25063                    |
| West Bengal | Howrah foundries                    | 2043                     |
| West Bengal | Clay-fired brick manufacturing      | 1730000                  |



# National Summit on Energy Efficiency in MSMEs



# Key suggestions and recommendations

## Finance

- Holistic approach using mix of carrot, stick and sermons
- Aggregation of demand
- Need for corporates to drive EE among their vendors
- ESCO- Need for strong M&V system

## Technology

- Focus on manufacturers/suppliers of machinery/equipment
- More demonstration per cluster instead of one demo in progressive unit
- Strengthen cluster level energy services
- Develop sector specific vision document w.r.t. technologies, fuels and products

# Key suggestions and recommendations

## Capacity

- Training of plant operators on BOPs
- Focus of skill training centers should be on meeting capacity needs of local MSME clusters
- Handholding during adaptation of technology
- Awareness creation for generating demand for cleaner products and services

# An update from **SAMEEEKSHA Secretariat:** (January 2018 – August 2018)



# 13<sup>th</sup> Meeting (January 2018)

## Presentations

- SAMEEEKSHA Platform and MSME Summit: an update—Mr Sachin Kumar, Secretary, SAMEEEKSHA and Fellow, TERI
- Achievements under TERI-SDC EESE project—Mr N Vasudevan, Senior Fellow, TERI
- BEE SME Program—Mr Milind Deore, Director, BEE
- BEE- UNIDO- GEF Program— Mr Niranjan Rao Deevela, National Technology Coordinator, UNIDO India
- Recent initiatives by SIDBI on Energy Efficiency—Mr Rajiv Kumar, Deputy General Manager, SIDBI

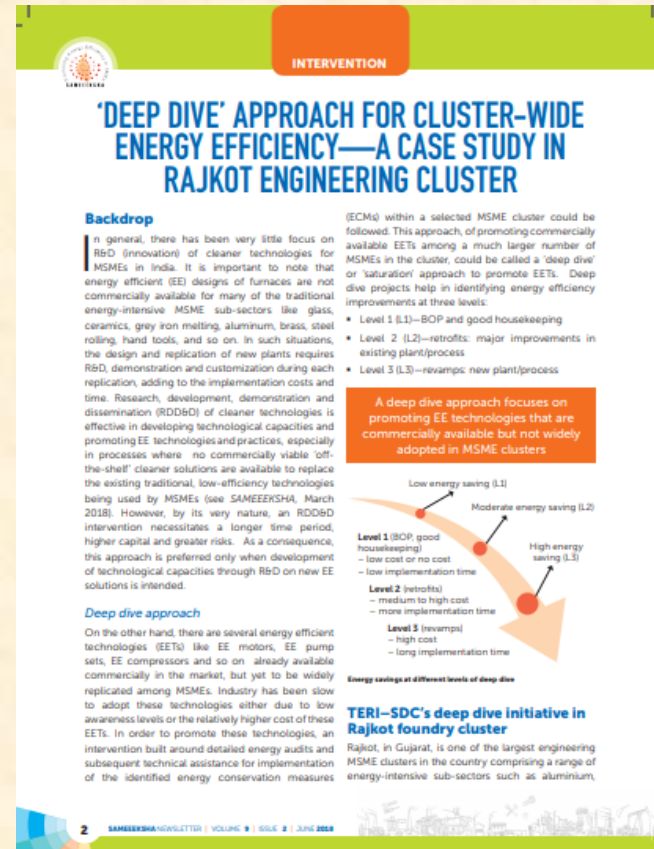




## Mar' 18 Issue (Theme: TERI-SDC Partnership project)

- Intervention in four energy-intensive MSME sub-sectors: Grey Iron Foundries, Glass bangles, brick kilns and biomass heat applications
- Research, Development, Demonstration & Dissemination
  - CO<sub>2</sub> savings- 1.27 million tonnes ; Energy savings- 392,000 toe





## Jun'18 Issue (Deep dive approach: Rajkot Engineering cluster)

- Focus on promoting EE technologies that are commercially available but not widely adopted in MSME clusters

# Discussions during the last meeting: Action points for the Secretariat

- ❖ Preparation of short film on SDC-TERI partnership program
- ❖ Organization of SAMEEEKSHA meetings at cluster level –  
*‘last mile connectivity’*

# *Thank You*

**SAMEEEKSHA Secretariat**